



THE INVESTORS GROUP

Advantage™

## The Advantage of Industry-leading Training and Development

The training and professional development available exclusively through the Investors Group Institute is among the very best in initial and ongoing instruction in the industry. The firm provides all new advisors with the education necessary to establish themselves in the industry; as well, Investors Group helps advisors begin the education necessary to become full-fledged financial planners. The firm strongly encourages advisors to obtain the Certified Financial Planner\* designation, and advisors can qualify for credits that can be used to cover the costs of acquiring it.

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*For the third consecutive year Investors Group finished first in the 'Ongoing Training' category of the Investment Executive 2010 Dealers' Report Card among Full-Service Dealers*

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But don't just take our word for it, for the third consecutive year Investors Group finished first in the 'Ongoing Training' category of the *Investment Executive* 2010 Dealers' Report Card among Full-Service Dealers.

The Investors Group Business Development Program is one of the most comprehensive programs of its kind. Subsequent to the industry training, new Consultants

are also immersed in a mentoring and coaching program whereby experienced Consultants assist them during their first appointments. We believe professional development is not a one time event, but an ongoing process, so we also offer additional educational conferences, web-based training, pod casts and access to subject matter experts.

This is just a glimpse of what it is like to build a business with an industry leader like Investors Group. Contact me today for more information or explore Investors Group's career website ([www.careersinvestorsgroup.com](http://www.careersinvestorsgroup.com)) to find out what it's like to benefit from the Investors Group Advantage.

**The Investors Group Advantage.  
Make it yours.**



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For more training information, check us out on YouTube at [www.youtube.com/watch?v=3USU0RYJjEg](http://www.youtube.com/watch?v=3USU0RYJjEg)

For complete *Investment Executive* scorecard results visit [www.investmentexecutive.com/2010dealersreportcard](http://www.investmentexecutive.com/2010dealersreportcard)

\* For information on the CFP, visit [www.fpsc.ca](http://www.fpsc.ca)

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